

## PROFESSIONAL CURRICULUM VITAE

| First Name                 | Xu             | - Markey |
|----------------------------|----------------|----------|
| Family Name/ Last Name     | Yehong         |          |
| Address                    | Beijing, China | 2        |
| Nationality/ Nationalities | China          |          |
| Country of residence       | China          |          |
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# **Education, Professional Qualifications, Training and/or Memberships:**

## Educational background

1991.9-1995.7 Bachelor's Degree, China University of Political Science and Law, specializing in International Economic Law, Bachelor's Degree in Laws

2000.9-2003.7 Master's Degree, Peking University, specializing in Civil and Commercial Law, Master's Degree in Civil and Commercial Law.

#### **Training Certificate**

1998 Participated in the Sino-German Contract Law Training Course organised by the Department of Treaty and Law of the Ministry of Foreign Trade and Economic Cooperation, and obtained the certificate of qualification.

In 2001, he attended the training course of FIDIC (International Federation of Consulting Engineers) new version of contract conditions held by Tianjin University, and obtained the certificate of qualification, FIDIC is famous for its strict and complete contract terms, and its contract text has been widely adopted by international organisations such as the World Bank, the Asian Development Bank and other institutions.

In 2005, he was selected by Tongfang Nuctech as the key training object, participated in the MBA course jointly organised by Tongfang Nuctech and Tsinghua University, and obtained the certificate of completion, and the MBA thesis was awarded the first class scholarship.

In 2006, he participated in the English professional course training organised by Readywin, a world-famous English training institution, and passed the training and was awarded the first class scholarship.

In April 2012, he went to Japan to participate in the training course of 'Fine Management' and obtained the training certificate.

In September 2013, he went to Germany to participate in the 'Management Talent' training course and obtained the training certificate.

In 2016, he attended the 21st Training Course for Arbitrators jointly organised by Beizhong and Tsinghua University Law School, and obtained the certificate.



In 2018, he participated in the training course for arbitrators organised by TIDC and obtained the certificate of competence.

Practising Certificate of Lawyer and Enterprise Legal Consultant

Passed the bar examination in 1996, and previously worked as a part-time lawyer in a law firm. 1998 obtained the qualification certificate of enterprise legal consultant and holds the certificate of practice of enterprise legal consultant. Currently holds a certificate of practice as a corporate lawyer.

Senior International Business Practitioner

In 2009, he obtained the certificate of Senior International Businessman issued by Beijing Senior Professional and Technical Qualification Review Committee.

### **Summary of Professional Experience**

She has been engaged in legal work in enterprises for 29 years, especially in internationalised group companies, and has worked in both domestic and foreign legal affairs, with rich theoretical and practical experience in a wide range of fields.

Domestic legal services include: procurement, sales, leasing, agency, civil engineering construction, and all other types of contract disputes; patents, trademarks, copyrights, trade secrets and other intellectual property disputes.

Overseas disputes include: disputes over international sale of goods, letters of credit and guarantees; disputes over international carriage of goods and insurance contracts; and disputes over foreign patents and trademarks.

Handled many domestic and foreign investment, joint venture, merger and acquisition matters, as well as coordinated responses to EU anti-dumping investigations, anti-monopoly investigations and WTO legal disputes.

She has participated in investigations, rectification and compliance in the areas of network, information and data security, etc., and has participated in legislative seminars and exchanges in the areas of artificial intelligence, data trading and data governance.

# Experience in arbitration and mediation/ADR



As an arbitrator in China International Economic and Trade Arbitration Commission, Beijing Arbitration Commission, Tianjin Arbitration Commission, Shanghai International Economic and Trade Arbitration Commission, etc., he has dealt with more than 100 cases of various contractual disputes at home and abroad in the above institutions.

As a case agent, he has represented Tongfang Nuctech in many arbitration cases in Dalian Arbitration Commission, Chongqing Arbitration Commission, Tianjin Arbitration Commission, Hangzhou Arbitration Commission, etc. and won the cases.

She has participated in many training courses for arbitrators organised by the above institutions and others, and helped plan and organise international trade arbitration salons for the Beijing Arbitration Commission.

Participated in the seminar on intellectual property rights organised by the Beijing Arbitration Commission, participated in the legal seminar of China Arbitration Week organised by TIDC every year, and invited the relevant personnel of Bei Zhong to visit enterprises or companies to promote the knowledge and business of arbitration in order to help Bei Zhong to promote its business.

# **Key Publications and Presentations**

In 1999, 'The Use and Protection of Trademarks for Export Commodities' and 'Introduction to the New Version of FIDIC Contract Conditions' were published in Zhongyi Newsletters.

In 2002, the Journal of the Central Academy of Political Science and Law Management Cadres (Note: Chinese core journal of law) published 'Special Terms in Financial Leasing Contracts'.

In 2005, International Business Daily opened the columns of 'Lawyer's Mailbox' and 'Case Analysis' in its World Trade Weekly, and published articles such as 'Whether the Bidder Can Not Sign the Winning Contract after Winning the Bid', 'Which Projects Must Undertake Tendering' and 'Reflections on the Case of an Export Bid'. The articles are published in the column of 'Case Analysis'.

In 2020, Company Lawyer Online (now renamed as 'Law in the End') published articles such as 'The Importance of the Date of Contract Signature', 'Commonly Used Documents and Precautions for the Collection of Corporate Accounts Receivable', 'Arbitrability of Intellectual Property Disputes', 'Differe nce Between Corporate Names, Trademarks, Brands, and LOGOs', 'Conditions for the Constitution of a Customer List as a Trade Secret', 'The Impact of the New Crown Epidemic on the Fulfillment of the Contracts and Response to the Same', and 'How to Improve the Quality of Contract Review' and other articles.

2021 'Tips on Antitrust Compliance Risks for Market-Leading Enterprises' published in Asia Pacific Law Alliance.

2022 Corporate Counsel Alliance published 'The Straw that Breaks the Back of a \$10 Billion Enterprise! Corporate Accounts Receivable Collection Considerations and Common Documents'.

In 2023, Lawyer's Alert published 'Notes on the Use of WeChat Evidence', 'The Difference Between Deposit/Down Payment/Default Payment/Advance Payment', 'Statute of Limitations for Contractual Receivables', 'How to Agree on the Default Liability for Delayed Payment of the Purchaser in a Sales Contract', 'The Difference Between Branches/Subsidiaries/Offices/Affiliates', 'Difference Between Litigation and Arbitration', 'Issues to be Observed in Signing Confidentiality Agreements', 'Contract Commencement and Other Problems', "Notes on the Effectiveness of Contracts and Other Clauses", "M ain Contents of the Revised Company Law", and other articles.



| Languages (Indicate levels of proficiency)  |  |  |
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| Chinese (mother tongue)   |  |  |
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| Notable accolades and accomplishments   |  |  |
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| Received 'Outstanding Employee' and 'Annual Contribution Award' from the company. |  |  |
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