

PROFESSIONAL CURRICULUM VITAE

First Name	CUI	Attach latest photograph 
Family Name/ Last Name	Haiyan	
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Nationality/ Nationalities	Chinese	
Country of residence	China	
Education, Professional Qualifications, Training and/or Memberships:		

Ms. Cui is the deputy and managing partner of Zhejiang Brighteous Law Firm who has a bachelor's degree in International Economic Law from Fudan University and a Master's degree in Economic Law from Zhejiang University.

Ms. Cui currently takes the position as the Standing Council Member of the All China Lawyers Association, the Deputy Director of the Foreign Affairs Committee of the All China Lawyers Association, the Vice President of the Lawyers Association of Zhejiang, Vice President of the International Economic Law Society of Zhejiang Province Law Association, Member of Talent Pool of 1000 foreign involved lawyers of the Ministry of Justice, Member of the leading talent pool of foreign involved lawyers of the All China Lawyer Association, Arbitrator of the China International Economic and Trade Arbitration Commission (CIETAC), Arbitrator of the Beijing Arbitration Commission, Arbitrator of the Spanish Court of Commercial Arbitration, Arbitrator of International Court of Arbitration of Bulgarian Legal Exchange Association, Arbitrator of the Hangzhou Arbitration Commission, Coordinator of the Egypt Working Group of the "Belt and Road" Lawyers Alliance, Leader of the Zhejiang Province Foreign Economic and Trade Legal Services Lawyers Group, Leader of the Zhejiang Province "Belt and Road" Legal Services Lawyers Group, Joint Training Instructor of the Law School, China University of Political Science and Law, Practical Instructor of International Economic Law at Guanghua Law School, Zhejiang University, Part-time Professor at the Law School (Intellectual Property School), Zhejiang Gongshang University.

In 2023, Ms. Cui Haiyan was appointed as the Coordinator of the Egypt Working Group of the "Belt and Road" Lawyers Alliance.

Summary of Professional Experience

Ms. Cui's practice areas include cross-border transactions, compliance, international arbitration, and foreign-related dispute resolution. She serves as an arbitrator for the China International Economic and Trade Arbitration Commission (CIETAC), Beijing Arbitration Commission, Shanghai International Economic and Trade Arbitration Commission, and the Spanish Court of Arbitration. She has presided as the chief or co-arbitrator over numerous foreign-related commercial arbitration cases, including those at CIETAC Hong Kong. As a lawyer, she has participated in cases heard by CIETAC, the China Maritime Arbitration Commission (CMAC), and the Singapore International Arbitration Centre (SIAC).

Ms. Cui has successfully assisted numerous Zhejiang enterprises in resolving foreign-related disputes through settlements, including cases handled in the US and Irish courts. Notably, she led her team in representing a central enterprise in Zhejiang in a series of bank recourse lawsuits related to a shipbuilding guarantee, securing a comprehensive settlement after four years of litigation and arbitration at CMAC. She also represented a Zhejiang state-owned enterprise in an international arbitration at SIAC against a French company over joint venture and distribution contracts, obtaining favorable settlement compensation. She has handled major contract termination disputes for a Ningbo private company with a European listed company, securing nearly 100 million yuan in settlement compensation through dual litigation and arbitration processes. Furthermore, she represented a Zhejiang private group in a 1 billion yuan capital market restructuring dispute influenced by the Russia-Ukraine conflict.

Ms. Cui's keen insight into client needs and her ability to integrate resources have enabled her to provide high-quality solutions and seek the best outcomes for her clients. Her outstanding professional performance has earned her recognition in the Chambers Asia-Pacific Lawyers List for Zhejiang Corporate/Commercial Lawyers (BAND 2) since 2018, the "National Outstanding Lawyer" title in 2021, and inclusion in the Chambers Corporate/Commercial: Zhejiang: Non-contentious Lawyers List (Eminent Practitioners) in 2024. Ms. Cui is committed to bridging theory and practice, consistently writing articles, many of which have been published in "Chinese Lawyers" and included in the book "Chinese Foreign-related Lawyers in Action."

Experience in arbitration and mediation/ ADR

Ms. Cui is dedicated to helping clients efficiently resolve foreign-related disputes through Alternative Dispute Resolution (ADR) methods. For instance, in a case involving an international sale of goods dispute she handled, she combined litigation and non-litigation strategies to assist a German client in reaching a pre-litigation settlement agreement with a listed company in China. Over the past 10 years, Ms. Cui has assisted numerous enterprises in Zhejiang in successfully resolving various foreign-related disputes through settlement, including cases litigated in courts in the United States and Ireland. Among these, Ms. Cui led a team representing a state-owned enterprise in Zhejiang in a 700 million yuan bank guarantee recovery lawsuit related to shipbuilding, spanning four years throughout the first instance, the second instance, the first instance of retrial, the second instance of retrial, and the arbitration at China Maritime Arbitration Commission, and ultimately achieving a comprehensive settlement. She also represented a Zhejiang government-owned enterprise to respond to an international arbitration over a joint venture contract and distribution contract initiated by a French company at the Singapore International Arbitration Centre, helping the Zhejiang enterprise overturn an unfavorable situation and obtain tens of millions of yuan in settlement compensation without paying a penny to the other party. Additionally, she represented a private company in Ningbo in resolving a dispute over the termination of a distribution contract involving hundreds of millions of yuan with a European listed company. Through domestic litigation and arbitration procedures, she ultimately helped the Ningbo company obtain nearly 100 million yuan in settlement compensation. Ms. Cui believes that lawyers need to work diligently to avoid the escalation of disputes from the very beginning. She advocates for a shift in mindset, recognizing that litigation is not always the best way to resolve disputes. If disputes can be settled amicably without recourse to litigation, achieving the similar effects of litigation in a shorter timeframe, it will provide a solution to the current significant increase of litigations.

Key Publications and Presentations

- "Resolving U.S. Litigation Crisis with Professional Legal Support: A Case Study on an Environmental Administrative Penalty Case in the U.S.," included in the book "Chinese Lawyers in Action" published by Law Press in November 2015.
- "Going Global, Compliance First: A Case Study on an Environmental Administrative Penalty Case in the U.S.," published in the third issue of "China Lawyer" in 2018.
- Co-authored "Compliance Risks and Prevention Recommendations for Chinese Enterprises Operating Overseas," which won the Second Prize at the 8th Zhejiang Lawyers Forum and the Third Prize at the 16th East China Lawyers Forum.
- Co-authored "Compliance Paths for Chinese Enterprises Under the Regulation Game of Cross-Border Data Flow," which won the Third Prize at the 2021 Zhejiang SME Legal Forum.
- Co-authored "Analysis of Macro and Country-Specific Legal Risks in the Belt and Road Initiative," included in the book "Chinese Lawyers in Action" published by Law Press in October 2016.
- Co-authored "How to Win a CIETAC Arbitration Case in a Complete Equipment Import Contract Dispute," included in the book "Chinese Lawyers in Action" published by Law Press in October 2018.
- Led the writing of "Legal Guide for Zhejiang Enterprises to Deal with Foreign Trade Export Disputes During the COVID-19 Pandemic," jointly released by the Zhejiang Provincial Department of Justice, Zhejiang Provincial Department of Commerce, and Zhejiang Federation of Industry and Commerce.

Languages (Indicate levels of proficiency)

Chinese (Mandarin): Native Speaker
English: Professional Working Proficiency

Notable accolades and accomplishments

In 2024, was recognized as an "Eminent Practitioner" in the Chambers and Partners Corporate/Commercial: Zhejiang Non-contentious Lawyers list.

In 2021, was awarded the title of "Outstanding Lawyer of the Nation."

In 2019, was honored with the title "March 8th Red Banner Holder of Zhejiang Province."

Since 2018, has been listed in the Chambers and Partners Corporate/Commercial: Zhejiang Lawyers list (Band 2).

In 2015, received the title of "Top Ten Pioneering Lawyers" in the first session held by Hangzhou city.

In 2012, was awarded the title of "Outstanding Female Lawyer of Zhejiang Province."

In 2009, received the title of "Outstanding Female Lawyer of Hangzhou City."

In 2007, was honored with the "Outstanding Contribution Award to the Cause of Lawyers in Zhejiang Province."