

PROFESSIONAL CURRICULUM VITAE

First Name	Raphael	
Family Name/ Last Name	ZUMSTEG-YUAN	
Address	SinoSwiss Technopark (SSTP), Block A2, Office 306, Jinzhou Avenue Heping Road 5, Yubei District, Chongqing, PRC	
Nationality/ Nationalities	Swiss	
Country of residence	China	

Education, Professional Qualifications, Training and/or Memberships:

Education:

LL.M. (Master of Laws) in Chinese Civil and Commercial Law, Peking University, China (2018-2019)

LL.B. (Bachelor of Laws), University of Geneva, Switzerland (2014-2018)

B.A. (Bachelor of Arts) Economics & Philosophy, University of Bayreuth, Germany (2010-2014)

Professional associations and memberships:

President, Swiss-Chinese Chamber of Commerce (SwissCham) Southwest China
 National Vice-President, SwissCham

Member of the Peking University Chongqing Alumni Chapter

Summary of Professional Experience

Legal Manager & Assistant to Group CEO at the SinoSwiss Technopark (SSTP) of Chongqing Fenshare Investment Co., Ltd., Chongqing, China (2021 – now)

In my current role, I am responsible for Fenshare and its subsidiaries' international growth strategy, with a focus on cross-border legal matters, strategic investments, strategic partnerships, and strategic communication.

Office Manager at the Chongqing Representative Office of *de Bedin & Lee LLP*, Chongqing, China (2020-2021)

As an Office Manager, my duties consisted of supervising the representative office's staff, liaising with and reporting to the Hong Kong based head office and the Milan based correspondent, conducting targeted research on clients' legal and commercial matters in the PRC, corresponding with clients, writing legal opinions and newsletters to clients, reviewing contracts, acquiring new clients, identifying and collaborating with PRC law firms, as well as undertaking and organizing online and offline business development activities.

Research Assistant, Operations Asia-Pacific, Geneva Center for Security Sector Governance (DCAF), Geneva, Switzerland (2016-2018)

As a research assistant in the Swiss governance think-tank DCAF, I assisted the Senior Research Fellow in the set-up of the new Asia-Pacific Unit. I had the chance to, inter alia, co-author a publication, participate at public panels, organize project workshops, assist with the budgeting and financial reporting of two research projects, liaise with major stakeholders, as well as integrate newly-arrived research assistants to our team.

Academic Trainee at the Delegation of the European Union to Switzerland and Liechtenstein, Bern, Switzerland (2016)

As a trainee in the political section of the EU Delegation, it was my responsibility to conduct extensive research on legal, economic, and political matters and to collaborate with the Head of the Trade and Economic Section.

Advisor for Business, Finance, and Politics (Academic Internship) at the Embassy of Switzerland in Luxembourg, Luxembourg (2015-2016)

As an advisor at the Swiss Embassy during Luxembourg's Presidency of the Council of the EU, it was my duty to write reports on specific financial, fiscal, and economic topics, in particular on the European Investment Bank's investment plan ("Juncker Plan"), and to correspond with the Swiss MFA.

Accounting Intern at the Costing and clearance department of DA Group, Las Palmas, Spain (2014)

English and German Teacher at Kingsbrook Idiomias, Barcelona, Spain (2011-2012)

Volunteer Service at Kibbutz Mashabei Sade, The Negev, Israel (2011)

Community Service at the residential care home for the elderly “Dorflinde”, Zurich, Switzerland (2010)

Barkeeper (Internship) at Lausanne Palace & SPA, Lausanne, Switzerland (2009)

Trucker of the engineer corps (Compulsory military service), Brugg, Switzerland (2008-2009)

Electronics Assembling & Quality Assurance (Internship) at Trenew Electronic AG, Rüti, Switzerland (2008)

Experience in arbitration and mediation/ ADR

Research and drafting of a statement of defense and a counterclaim regarding a complex cross-border matter submitted to the **China International Economic and Trade Arbitration Commission (CIETAC)**.

Key Publications and Presentations

Publications:

J. Pfeiffer and R. Zumsteg, 'Stakeholders at Stake', in A. Brink et al. (eds.): CSR in Global Telecommunication, University of Bayreuth (2019)

A. Schnabel, R. Zumsteg, et al., The security sector's role in responding to health crises, DCAF (ed.), ISBN: 92-9222-442-5. (2017)

Presentations:

13 August 2023: **Speech** held at the Peking University Chongqing Alumni Association Gathering (北京大学新老校友交流会)

3 August 2023: Introductory **Speech** held at the "4th Edition of SGLA Salon on Automobile Industry Law (Chongqing)" (第四届中联汽车产业法律研讨沙龙 (重庆)) on "ESG Legal Issues of the Supply Chain of the Automotive Industry (汽车产业供应链ESG法律问题)"

13 April 2023: **Presentation** held at the "Seminar on Digital Transformation and Collaborative Protection of Intellectual Property Rights" (数字变革与知识产权协同保护研讨会) organized by the Chongqing Liangjiang New Area (Free Trade Zone) People's Court Inland Open Law Research Center (重庆两江新区(自贸区)人民法院内陆开放法律研究中心) and the Chongqing Enterprises Intellectual Property Protection Promotion Association (重庆市企业知识产权保护促进会)

12 December 2022: **Presentation** for the "Sino-Swiss Business Council Guizhou Liaison Office Annual Meeting 2022 & Sino-Swiss Cooperation Seminar" (中国—瑞士商务理事会贵州联络办公室2022 年年会暨中瑞合作研讨会)

9 December 2022: **Presentation** on "Foreign investment review mechanisms in Europe" (欧洲投资审核机制解读) for the CFA Society Chengdu (成都特许金融分析师协会)

12 April 2022: **Presentation** on "The Impact of COVID-19 on doing business in China" for the Swiss School for International Business

18 December 2021: **Presentation** on "Foreign investment review mechanisms in Europe" (欧洲投资审核机制解读) for the Allbright Law Firm Chongqing (上海锦天城(重庆)律师事务所)

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2 December 2021: **Presentation** on “Foreign investment review mechanisms in Europe” for Chongqing Jingsheng Law Firm (重慶靜昇律師事務所)

Further information on presentations upon request.

Languages (Indicate levels of proficiency)

English: excellent oral and written skills (TOEFL score: 116/120, March 2018)

Chinese: advanced oral and written skills (HSK5 score: 266/300, October 2021)

German: mother tongue

French: excellent oral and written skills (DALF C2 score: 89/100, August 2019)

Spanish: business fluent (C1)

Notable accolades and accomplishments

2018: Recipient of a Beijing Government Scholarship

2018: Recipient of a University of Geneva Scholarship